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For Immediate Release

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Tetra Partnerships Awarded Small Business of the Year Award By the Dulles Regional Chamber of Commerce

Dulles, VA - Dulles Regional Chamber of Commerce has announced the winners for their 2006 Business Awards Ceremony. The Gala was held on Saturday, February 3rd, at the Hilton Washington Dulles Airport, Park Center Drive, Herndon. Tetra Partnerships has been named the winner in the Small Business of the Year category.

“We firmly believe in active involvement with the local business community and with Dulles Regional Chamber of Commerce,” says Bill Lauer, President of Tetra Partnerships. “We firmly believe that in order to get anything on this world, you must give back to the community and the people you serve.”

Mr. Lauer currently serves on the Board of Directors and the Legislative Committee for the Dulles Regional Chamber of Commerce. Mr. Lauer also headed the search committee to find a new headquarters for the Chamber. He offered his many years of expertise in the commercial real estate industry and his leadership experience at NVBIA and other organizations to assist the chamber in finding the perfect location to best suite their needs.

In addition to Tetra’s service to the Dulles Regional Chamber, they have been recognized for excellence in the commercial Real Estate industry as well. [Bill Lauer’s recognition within Industry:](#)

- 2 Lifetime Achievement MAME awards
- 006 NAIOP Award for Best Mixed-Use Building: Herndon Commerce Center
- Former President and Life Director of the NVBIA (Northern Virginia Building Industry Association) and past President and Life Director of the NVBIA Sales & Marketing Council.
- Chaired Finest for Family Living Award contest for 10 years
- Charter member of the Board of Directors for NVTAA, "The Northern Virginia Transportation Alliance." Currently serves on the Executive Committee.
- Chairman of the Legislative Committee for the NVBIA.
- MIRM designation from the National Association of Homebuilders.
- Recipient of the NVBIA's highest and most coveted Emil Keen for Lifetime Achievement Award
- 1987 NAIOP (National Association of Industrial and Office Properties) Man of the Year;

- Past-President and Board of Directors, NAIOP. NAIOP Design & Architecture Awards
- Past President of the Reston Lions Club
- Speculative Office: Fairfax County Environmental Award
- Speculative Office: DCBIA/NVBIA/SMBIA Cornerstone Award
- Speculative Office: NAIOP Design and Architecture Award
- Hunter Lab II: Fairfax County Award for Preservation
- Hunter Lab II: DCBIA/NVBIA/SMBIA
- Comsearch II: NAIOP Design Award
- Past Founder of the NVBIA Sales and Marketing Council
- Past Chairman and Founder of Major Achievements in Marketing and Excellence Awards (MAME)

Mr. Lauer currently is involved with several organizations devoted to building the quality of life for families in the region. His sincere desire to aid those in our area is expressed by the many years of service and current diligence in regards to community service. Mr. Lauer currently serves as a Board Advisor for Northern Virginia's, Devotion to Children. He is also active in other organizations such as NVBIA Outreach, Ronald McDonald House, Habitat for Humanity, Alternative House and Home Aid.

Mr. Lauer's respect and service to the community can also be seen in the projects he develops. Herndon Commerce Center was consciously developed to embrace the cultural charm of the Historic district of downtown Herndon. Several of his projects have received environmental awards for their design. Bill Lauer's community service:

- Dulles Regional Chamber of Commerce - Board of Directors 2 years
- Devotion to Children – Board Advisor
- Service on the Affordable Housing Task Force for Gerry Connolly
- NVBIA Outreach
- Ronald McDonald House
- Habitat for Humanity
- Alternative House
- Home Aid
- Reston Interfaith

Tetra Partnerships is a Reston-based, family-owned, full-service real estate development firm. The leader in commercial condominiums since 1978, Tetra is committed to the provision of first-class real estate properties and services to clients and tenants in the Washington metropolitan area. The firm has over two million square feet of office, retail and residential property under management and development, and has brokered over two billion dollars in transactions on behalf of its clients. For more information, visit www.tetrapartners.com.

Developing office condominiums since 1978, Tetra has built and sold more commercial condominiums than any company in the Washington metro area.

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